

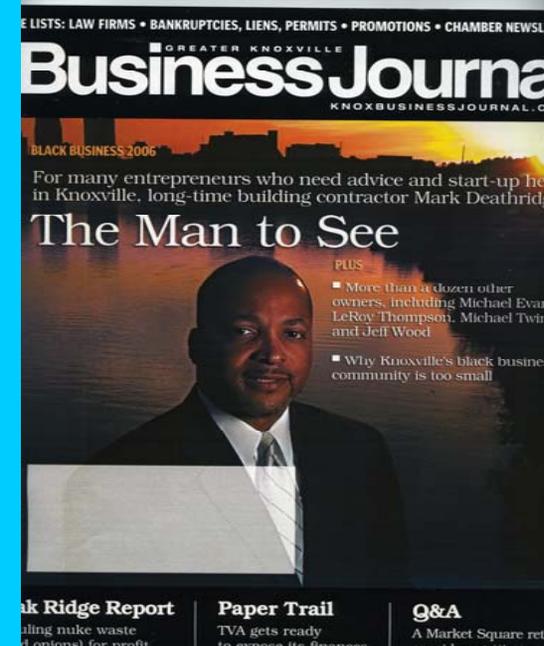
**EAST TENNESSEE MECHANICAL
CONTRACTORS, INC.**
Corporate Overview

ETMC



East Tennessee Mechanical Contractors

- East Tennessee Mechanical Contractors, Inc. (ETMC) has been a Protégé under the BWXT Mentor Program since July, 2005.
- We have gained valuable knowledge in project planning and scheduling, marketing strategies, and accounting.
- Additionally, our administrative procedures have been improved with enhanced QA, Safety and Health, and Substance Abuse Programs .





Initially, both the BWXT and ETMC staffs were challenged by differences in communication culture, different sizes of staffs and other resources, and different approaches to the workplace. These were all overcome due to management initiatives and persistence at all levels of interaction.

The following ETMC programs (QA, Substance Abuse, and Scheduling) were improved due to the Mentor/ Protégé relationship:

EAST TENNESSEE MECHANICAL CONTRACTORS INC.

109 Bertrand Street, N.E.
Knoxville, TN 37917
(865) 522-6108

Quality Assurance Program

Program for DOE and DOE Contractor-Funded Programs

May 25, 2006

ETMC Corporate Revision 6

**ETMC, Inc.
Workplace**

***Substance Abuse
Plan***

FOR DOE LOCATIONS

DECEMBER 20, 2005

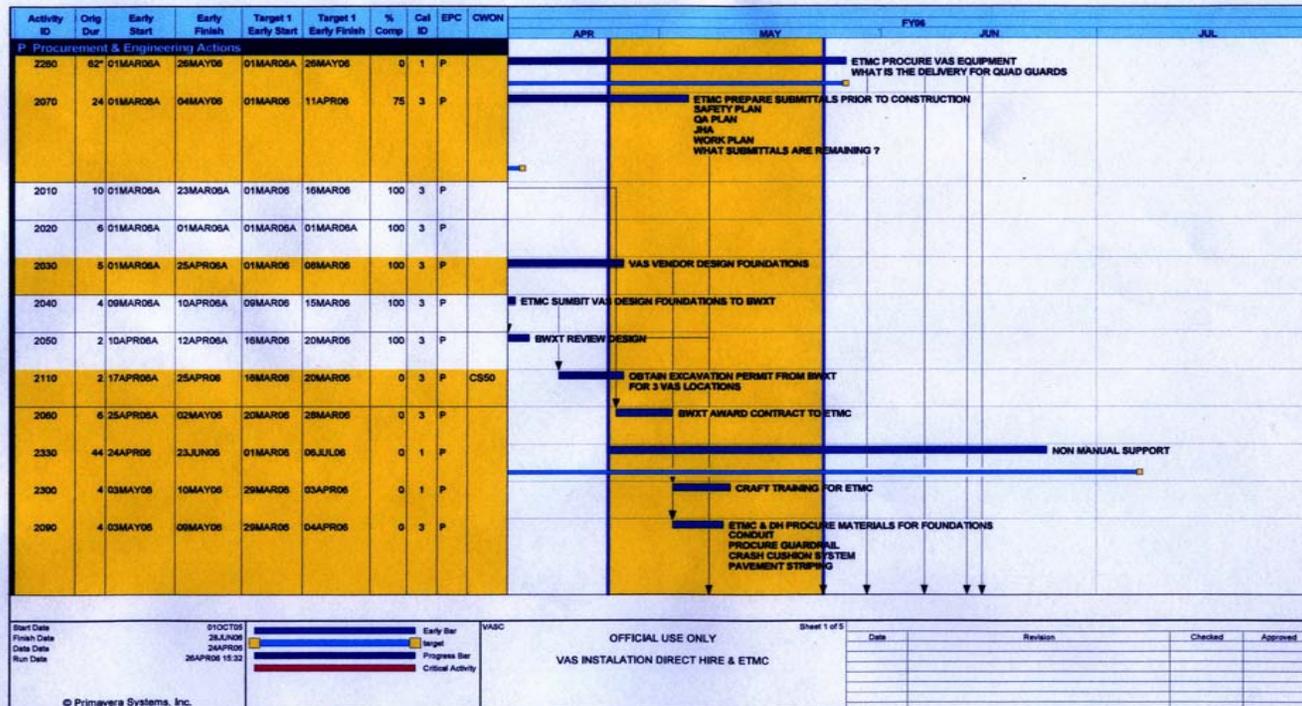
Approved: _____

Date _____

Title: _____

***109 Bertrand Street, NE,
Knoxville, TN 37917***

Typical example of project scheduling



Benefits to BWXT

Several levels of the BWXT staff have benefited from this mentor protégé relationship by interacting with a small disadvantaged business and learning the various challenges that are encountered on a daily basis.

ETMC has been assigned three projects at Y-12 during CY 2006 consisting of:

1. The East Meteorological Tower Replacement

- The East Meteorological Tower Replacement, approximately cost was \$416,000.
- The existing east meteorological tower was dismantled and a new tower was installed at another location

Photos are on file with BWXT

2. The Height Excluders on Bear Creek Road

- The Height Excluders on Bear Creek Road, approximate cost was \$140,000**
- The scope was to modify the existing vehicle height restrictors and install new steel trusses to enhance security.**

Photos are on file with BWXT

3. The Vehicle Arrest System

- **The Vehicle Arrest System, approximate cost was \$540,000.**
- **The scope was to install vehicle arresting systems at three locations on Bear Creek Road.**

Photos are on file with BWXT

- **ETMC has positioned itself to continue to work in the BWXT and DOE Oak Ridge environment, and to bid on work of a larger and more complex nature.**
- **In the commercial sector, ETMC has competed for, and been awarded, contracts with the Knoxville Utilities Board (KUB). One of these contracts is in excess of 3,000,000 and is remediating lead based paint and asbestos insulation.**



ETMC Training Program



Typical Oak Ridge Projects



Typical Oak Ridge Projects



Thank You.
Questions or Comments?